



August 10, 2018

Subject : Clarification of the operating result for the year 2018 ended June 30, 2018

Dear : Managing and Director of the Stock Exchange of Thailand

CMO Public Company Limited "CMO" would like to inform total revenue 3.42.44 Million baht and net profit 1.43 Million Baht in the consolidated financial statement for the year 2018 ended June 30, 2018 compared with the same period, year 2017 ended June 30, 2017, which had total revenue 345.78 million baht and net profit 12.44 Million Baht. The above performance comes from these following reasons;

- Revenue from Service in Q2/2018 was decreased by 0.96% from Q2/2017, which was slightly decreased.
- Cost of Service was slightly increased from 72.81% in Q2/2017 to 79.36% in Q2/2018. Because of, some projects had under standard margin. Beside, cost of service is consisting with fix cost, which is not vary to revenue.
- Selling and Administration Expense was increased by 2.89% in Q2/2018. There was an increase in part of selling expense mainly, Administration Expense was close to the same period as last year.
- Interest Expense was decrease by 7.76%. There is the effective of cash flow management by balancing between account receivable and account payable, including the decreasing of long term loan.

For the separate company statement has total revenue 139.26 Million Baht and net profit 1.40 Million Baht in the separate financial statement for the year 2018 ended June 30, 2018, compared with the same period, year 2017 ended June 30, 2017, which had total revenue 111.25 Million Baht and net profit 22.12 Million Baht. There was under standard margin in some projects and decreasing of dividend.

Please be informed accordingly,



Sincerely Yours,

(Mr.Sermkhun Kunawong)

Chief Executive Officer

CMO Public Company Limited

