



Subject: Clarification of the operating result for the year 2018 ended December 31, 2018

Dear: Managing and Director of the Stock Exchange of Thailand

CMO Public Company Limited "CMO" would like to inform Total Revenue 1,449.10 million baht and Net profit 52.93 million baht in the consolidated financial statement for the year 2018 ended December 31, 2018 compared with the same period, which had Total revenue 1,362.24 million baht and Net profit 36.19 million baht. The above performance comes from these following reasons;

- Revenue of service was increased by 6.38% or 86.86 million baht from the year 2018. Due to competitive of
 the marketing activities, it has been good effect to CMO Group. There were many big event projects during last year.
- Cost of goods sold was slightly decreased from 76.6% in year 2017 to 75.9% in year 2018 by comparing.
 Due to, company has cost control policy continuing which makes good result.
- Selling and Administrative Expense was slightly increased by 2.86%. It was cause from the adjustment of accounts recording method in part of selling expense.
- Interest Expense was decrease by 4.40% from 25.40 million baht in 2017 to 24.28 million baht in 2018.
 Because of, company was continuing in cash flow management policy, among internal companies.

For company separate statement has Total Revenue 626.78 million baht and Net profit 9.68 million baht in the company financial statement for the year 2018 ended December 31, 2018, compared with the same period, year 2017 ended December 31, 2017, which had Total Revenue 575.56 million baht and Net profit 52.70 million baht. The main reason is the allowance for doubtful accounts of investment.

Please be informed accordingly,

(Mr.Sermkhun Kunawong)

Chief Executive Officer

CMO Public Company Limited

