



November 13, 2017

Subject : Clarification of the operating result for the year 2017 ended September 30, 2017

Dear : Managing and Director of the Stock Exchange of Thailand

CMO Public Company Limited "CMO" would like to inform total revenue 277.29 million baht and net lost 22.54 million baht in the consolidated financial statement for the year 2017 ended September 30, 2017 compared with the same period, year 2016 ended September 30, 2016, which had total revenue 246.15 million baht and net lost 39.41 million baht. The above performance comes from these following reasons;

- Revenue from Service in Q3/2017 was increased by 12.65% from Q3/2016. Due to, company submit many projects which were high price projects. Moreover, revenues from Event Management, Rental Business and Kids Playland were also increased. There are differences from other year at same period which third quarter is low season of a year.

- Cost of Service was decreased from 90.88% in Q3/2016 to 85.23% in Q3/2017. Because of, Company has good at cost efficiency strategy.

- Selling and Administration Expense were decreased by 0.53% in Q3/2017. There was an effective in the organization restructure and expense saving campaign among group of company.

- Interest Expense was decrease by 12.36% from 7.17 million baht in Q3/2016 to 6.28 million baht in Q3/2017. There is an effectiveness of cash flow management by balancing between accounts receivable and accounts payable.

- There was a share of loss of associates and joint ventures amount 8.27 million baht from CMO Show Corp Co., Ltd. Due to, CMO Show has net lost which relied on the project estimation by management. Thus, company will turn to be profit in third year as same as other companies in tourist attraction business.

For the separate company statement had total revenue 117.73 million baht and net profit 6.20 million baht in the separate financial statement for the year 2017 ended September 30, 2017, compare with the same period, year 2016 ended September 30, 2016, company statement had total revenue 135.02 million baht and net lost 10.58 million baht as the above reason:



Please be informed accordingly,


Sincerely Yours,

(Mr. Sermkhun Kunawong)

Chief Executive Officer

CMO Public Company Limited

